



Republika e Kosovës
Republika Kosova - Republic of Kosovo
Qeveria - Vlada - Government
Ministria e Industrisë, Ndërmarrësisë dhe Tregtisë
Ministarstvo Industrije, Preduzetništva i Trgovine - Ministry of Industry,
Entrepreneurship and Trade

REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES – INDIVIDUAL CONSULTANT)

COUNTRY - Kosovo

NAME OF PROJECT-Competitiveness and Export Readiness Project

Credit No. 6035XK

Project ID No.152881

ASSIGNMENT TITLE: **Results Measurement Expert**

Ref.no: **CERP/IC/ 1.5.11**

Date: November 19, 2021

BACKGROUND

The Government of Kosovo has received €14.3 million in financing from the World Bank Group for the Competitiveness and Export Readiness Project (CERP). The project's development objective is to support product certification for export markets, strengthen the capacity of export-oriented firms and reduce the cost of business inspections. In response to the COVID-19 emergency, the project was recently restructured to ensure the project addresses the needs of firms that are suffering from the crisis, while maintaining a focus on firms that export or with the potential to export. The project consists of two components: (1) Enhancing Business Environment and Export Readiness and (2) Project Implementation and Coordination Support. Under Component 1, the project supports two subcomponents: (1.1) Supporting Micro, Small, and Medium Enterprises (MSMEs) to improve export readiness (EUR 11.17 million) and (1.2) Reforming Business Inspections system (EUR 2.52 million). Subcomponent 1.1 is a Matching Grants Program (MGP) to address investment needs of MSMEs that export or with the potential to export with the intention of both helping firms return to pre-crisis production and employment levels and establishing foundations for longer-term productivity growth.

OBJECTIVE OF THE ASSIGNMENT

The key objective of this assignment is to assist the Project Implementation Unit of the CERP and the Grants Implementation Entity to measure the results framework indicators of the Matching Grants Program. He/she will report to the Project Implementation Unit (PIU) Coordinator.

SCOPE OF WORK

Duties and Responsibilities:

CERP has key project results indicators for the matching grants program that require data collection and complex analysis to ensure the project is achieving its targets. The Results Measurement expert will be responsible for the following tasks:

Collect information and report on the share of beneficiaries of the matching grant program that increase their export value relative to firms of similar size in same sector. (Year 3 - 5 percent, year 4 -10 percent and end target 15 percent).

- Collect information and report on number of firms financed through the matching grants, including number of firms with female owner or manager financed through the matching grants.
- Collect information in close coordination with the PIU and Implementing Entity on the percentage of beneficiaries who report that the project has established an effective engagement process.
- Collect information from the first round of the matching grants and all other rounds announced by the Implementing Entity. The frequency of data analysis and reporting will be decided with the PIU and Implementing Entity.
- The expert will need to identify the data sources for each indicator. The PIU will assist the expert to identify a comparator group from the data at Tax Administration regarding size and number of employees, Customs Agency for export data and the Business Registration Agency if necessary.
Establish clear data flow channels between various institutions involved in the project implementation

Perform analysis on collected data to measure progress and achievements against targets

Serve as a liaison between the independent entity, MIET, and the PIU ensuring results and feedback are shared as needed

- Consult with the World Bank team, along with the PIU, as needed on proposed methodology and ongoing plans.

DURATION AND PAYMENT SCHEDULE

The Consultant will be a part-time position within the Project. The Monitoring and evaluation expert will provide the services for a total of 60 days (December 15, 2021- October 30, 2022). The consultant's employment is subject to satisfactory performance at all times.

QUALIFICATIONS

- Master's Degree in economics, engineering, social sciences or related area.
- Minimum 2 years working experience on M&E aspects, testified with letter of reference.
- Experience working with international organizations will be an added advantage.
- Ability to work independently, under deadlines pressures and in a team environment.
- Detail - oriented and highly organized, with a proactive approach.
- Strong analytical skills and a good understanding of a range of M&E methods.
- Knowledge of basic statistical methods for analysis
- Minimum of at least one prior experience collecting a range of data and performing data analysis related to results indicators
- Excellent analytical and communications skills both oral and written of Albanian and English (Serbian also is preferable).
- Ability to well organize and to learn complex systems and procedures quickly.
- Computer literacy, excellent knowledge of MS Office and internet.

Consultant will be selected in accordance with the procedures set out in the World Bank's Guidelines: Selection and Employment of Consultants under IBRD and IDA Credits and Grants by World Bank Borrowers, January 2011 revised July 2014, according to selection based on **Selection of Individual Consultants (IC) method.**

Interested Individual Consultants may obtain further information at the address below during office hours: 08:0-16:0hrs (Monday to Friday).

Expression of interest must delivery in a written form or by e-mail, to the address below by; December 3, 2021.

Ministry of Industry, Entrepreneurship and Trade

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